



# Business Consulting Group, LLC

*“Making Clients More Money”*

## Business Problem Solving Workshop Overview

### **Workshop Objective:**

To help you learn a proven and repeatable method for solving business problems the first time.

### **What You Will Learn:**

Participants will learn an approach they can apply to all business problems. Our problem solving methodology is based on recognized problem solving techniques found in many quality improvement programs such as Six Sigma, Lean Manufacturing and Deming. You will learn to apply the methodology on a sample problem to further instill the principles and techniques taught in the methodology.

### **Who Should Attend:**

Executives, division and department managers and staff. Essentially, any employee could benefit from learning the approach and techniques required to solve business problems. It is most advantageous when an entire team attends because each member can reinforce the learning and practice of every other member while they perform their daily activities.

### **Potential Benefits:**

The benefits that result from learning a methodical problem solving approach are realized at two levels: personal and organizational. Personal benefits include the satisfaction of solving a problem and having it go away; as well as, the time savings associated with repeated problem solving efforts that don't work. At the corporate level, the benefits include savings in time, money and resources expended on prior ineffective problem solving efforts and, more importantly, the savings in time, money and resources the problem was wasting before it was fixed. You will also receive a workbook with a copy of the methodology and the various problem solving forms used to perform it.

### **Basic Workshop Agenda:**

| <u>Topic</u>                                  | <u>Estimated Duration</u> |
|---|---------------------------|
| Introductions                                 | 5 to 10 minutes           |
| Learning the Methodology                      | 30 minutes                |
| Applying the Method to a Problem (Case Study) | 15 minutes                |
| Sharing Case Study Results                    | 15 minutes                |
| Practice on Current Problem(s)                | 30 minutes                |
| Final Q&A and Wrap-up                         | 20 minutes                |

### **Course Logistics:**

Date: Your convenience.

Time: Your choice.

Location: Your facility.